

News from CIPI

- NEW 08/16/06**  
Brady Corporation acquires Comprehensive Identification Products, Inc.

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- 04/05/06**  
CIPI Acquired 2nd China Factory, Enters Domestic China Market

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- 04/05/06**  
CIPI Expands Design-A-Lanyard

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- 04/06/06**  
CIPI Unveils New Catalog at ISC West

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- 04/05/06**  
Emphasis on New Applications for ID Attachment Products

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- 04/03/06**  
CIPI Celebrates 40<sup>th</sup> Anniversary

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- 03/31/06**  
Evolis Launches Its New Dualys Printer

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- 10/17/05**  
CIPI to Distribute Zip-R-Lok™

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- 09/12/05**  
CIPI Awarded Evolis Distinction

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- 09/12**  
CIPI Appointed as Distributor of Temtec and STOPware Visitor Management Solutions

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- 06/20/05**  
CIPI Announces Additional Order Processing Improvements

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- 06/09/05**  
CIPI and Evolis Announce Distribution Agreement

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- 04/05/05**  
Six Innovative ID Products Added to CIPI's Product Line

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- 04/05/05**  
CIPI Introduces Important Benefits Campaign

## CIPI and STOPware Announce Distribution Agreement for PassagePoint

### Partnership Delivers Visitor Management Software to Security Dealers Worldwide

Burlington, MA, September 4, 2002 - Comprehensive Identification Products, Inc. (CIPI), a worldwide manufacturer and distributor serving the identification and security industry, today announced its agreement with STOPware Inc., a privately held, California based, software company specializing in visitor badging and lobby security software, to distribute STOPware's flagship product, PassagePoint.

STOPware has pioneered the lobby security software marketplace since 1997. PassagePoint v3 combines the requirements of security, badging, and visitor management. Using PassagePoint, front lobby personnel can quickly produce professional visitor badges while capturing and storing visitor information and photos in an easy-to-use database. PassagePoint meets the security needs of any organization, from those with a single lobby requiring a standalone station, to others that utilize a server-based system with multiple lobbies, many buildings, and widespread geographic locations.

"By partnering with STOPware, our dealers will gain access to the most advanced lobby security software available on the market today," stated Scott Hyde, CIPI's Vice President of Sales and Marketing. "PassagePoint is an affordable and innovative way for an organization to know and manage who is in its building. In addition, PassagePoint is functionally robust and includes top-tier features. Even though PassagePoint is ahead of other products in its class, it is priced at a mid-level and is affordable for small to medium size organizations.

Behind the user-friendly interface, PassagePoint increases security by linking each visitor with a sponsor or host, stamping the time, date and location of entry and exit, recording a full audit trail of each entry, and sending automatic reports via email at the end of the day. In addition, users have full control over badge design and the option to pre-register visitors and groups via a web browser.

"PassagePoint satisfies an important security issue in the market and offers real value to the user," stated Paul Terschuren, CFO of STOPware. "PassagePoint offers more complete solutions for visitor management, badging and tracking and we are pleased with our partnership with CIPI to distribute our software to its wide dealer base."

CIPI, whose global distribution channels include over 2,000 dealers, will be showcasing PassagePoint at the upcoming ASIS show in Philadelphia from September 10 - 13. ASIS (American Society for Industrial Security) focuses on security management, crime and loss prevention, biometrics, identification, and building safety and attracts approximately 13,000 security professionals from the industrial and retail sectors.

#### About CIPI

Celebrating its 40<sup>th</sup> anniversary, Comprehensive Identification Products, Inc. (CIPI) is a manufacturer and worldwide value-add distributor of a full line of identification products serving the traditional security and identification industry as well as the advertising specialty (ASI) and promotional products industry. Headquartered in Burlington, MA, USA, the company has business operations in Boston, Hong Kong, and Amsterdam. CIPI owns and operates manufacturing facilities in the U.S. and China specializing in high-volume, light assembly production. Because of its strategic locations, CIPI also specializes in global sourcing. CIPI sells through a network of authorized resellers around the world, supported with comprehensive marketing programs and materials, training, and technical assistance.

CIPI distributes a wide range of identification products and solutions including ID badging

[Benefits Campaign](#)**02/17/05**CIPI Announces Numerous  
Process Improvements[Archives](#)

equipment, card printers, software, and supplies and manufactures accessories of every type such as lanyards, badge reels, badge holders, strap clips, neck chains and luggage tags. With more than 4000 items in stock and the capability to custom-design and manufacture products to meet specific customer requirements, the company is the acknowledged leader in its field.

**About STOPware**

Based in San Jose, California, STOPware, Inc. is a privately held, investor-owned software company specializing in visitor badging and lobby security software. STOPware is the largest Visitor Badging Software company in the United States with an install base of over 1000. STOPware's flagship product, PassagePoint, is a complete lobby security package, spanning needs from basic visitor badging up through high-level security. More information is available at [www.stopware.com](http://www.stopware.com).

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